

TUNGSTEN

(Data in metric tons of tungsten content, unless otherwise noted)

Domestic Production and Use: The last recorded U.S. production of tungsten concentrates was in 1994. In 2001, approximately eight companies in the United States processed tungsten concentrates, ammonium paratungstate, tungsten oxide, and/or scrap to make tungsten powder, tungsten carbide powder, and/or tungsten chemicals. Nearly 70 industrial consumers were surveyed on a monthly or annual basis. Data reported by these consumers indicates that 65% of the tungsten consumed in the United States was used in cemented carbide parts for cutting and wear-resistant materials primarily in the metalworking, oil and gas drilling, mining, and construction industries. The remaining tungsten was consumed in making lamp filaments, electrodes, and other components for the electrical and electronics industries; steels, superalloys, and wear-resistant alloys; and chemicals for catalysts and pigments. The total estimated value of tungsten consumed in 2001 was \$350 million.

| Salient Statistics—United States: | 1997 | 1998 | 1999 | 2000 | 2001^e |
|---|-------------|--------------------|-------------|-------------|-------------------------|
| Production: | | | | | |
| Mine | — | — | — | — | — |
| Secondary | 2,930 | 3,350 | 4,980 | 5,120 | 6,000 |
| Imports for consumption: | | | | | |
| Concentrate | 4,850 | 4,750 | 2,870 | 2,370 | 2,400 |
| Other forms | 7,980 | 8,490 | 8,230 | 7,810 | 8,000 |
| Exports: | | | | | |
| Concentrate | 12 | 10 | 26 | 70 | 140 |
| Other forms | 2,570 | 3,640 | 2,860 | 2,800 | 5,000 |
| Government stockpile shipments: | | | | | |
| Concentrate | — | — | (1) | 1,240 | 1,700 |
| Other forms | — | — | (1) | 591 | 900 |
| Consumption: | | | | | |
| Reported, concentrate | 6,590 | 2,321 ⁰ | 2,100 | W | W |
| Apparent, all forms | 12,200 | 12,300 | 12,900 | 14,300 | 14,000 |
| Price, concentrate, dollars per mtu WO ₃ , ³ average: | | | | | |
| U.S. spot market, Platts Metals Week | 64 | 52 | 47 | 47 | 64 |
| European market, Metal Bulletin | 47 | 44 | 40 | 45 | 66 |
| Stocks, industry, yearend: | | | | | |
| Concentrate | 658 | 514 | W | W | W |
| Other forms | 2,550 | 2,780 | 2,490 | 2,270 | 1,900 |
| Net import reliance ⁴ as a percentage of apparent consumption | 84 | 77 | 65 | 67 | 59 |

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Recycling: During 2001, the tungsten content of scrap consumed by processors and end users was estimated at 6,000 tons. This represented approximately 43% of apparent consumption of tungsten in all forms.

Import Sources (1997-2000): Tungsten content of ores and concentrates, intermediate and primary products, wrought and unwrought tungsten, and waste and scrap: China, 41%; Russia, 21%; Germany, 5%; Portugal, 5%; and other, 28%.

| Tariff: Item | Number | Normal Trade Relations⁵ 12/31/01 |
|---------------------|---------------|--|
| Ore | 2611.00.3000 | Free. |
| Concentrate | 9902.26.1100 | Free. |
| Ferrotungsten | 7202.80.0000 | 5.6% ad val. |
| Tungsten powders | 8101.10.0000 | 7.0% ad val. |
| Ammonium tungstate | 2841.80.0010 | 5.5% ad val. |
| Tungsten carbide | 2849.90.3000 | 7.0% ad val. |
| Tungsten oxide | 2825.90.3000 | 5.5% ad val. |

Depletion Allowance: 22% (Domestic), 14% (Foreign).

Government Stockpile: Sales of National Defense Stockpile tungsten began in 1999. In addition to the data listed in the table below, as of September 30, 2001, the stockpile also contained the following quantities of uncommitted nonstockpile-grade materials authorized for disposal (tons of tungsten content): ores and concentrates, 6,410; ferrotungsten, 342; and metal powder, 151.

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| Material | Stockpile Status—9-30-01 ⁶ | | | | |
|-----------------------|---------------------------------------|---------------------|-------------------------|-----------------------|-------------------|
| | Uncommitted inventory | Committed inventory | Authorized for disposal | Disposal plan FY 2001 | Disposals FY 2001 |
| Carbide powder | — | 151 | — | 454 | 377 |
| Ferrotungsten | 201 | 36 | 201 | 136 | 200 |
| Metal powder | 529 | — | 529 | 136 | 136 |
| Ores and concentrates | 23,700 | 1,980 | 23,700 | 1,810 | 1,870 |

Events, Trends, and Issues: World tungsten supply continued to be dominated by Chinese production and exports. Beginning in 1999 and continuing into 2001, the Chinese Government took several steps to control the release of Chinese tungsten into the world market and to increase prices. During the latter half of 2000, prices for ammonium paratungstate and tungsten concentrates began to rapidly increase. The Metal Bulletin price for tungsten concentrates leveled off in February 2001, and then began to decline in August. The Metal Bulletin European free market price for ammonium paratungstate increased until April 2001, leveled off, and then began to decline in June. Nevertheless, these relatively high prices, in combination with the desire by western processors to diversify the sources of their tungsten raw materials, resulted in renewed interest in increasing tungsten mine production outside China. Projects to increase production from operating mines, to restart production from closed mines, and to develop new mines were under consideration and development.

World Mine Production, Reserves, and Reserve Base:

| | Mine production | | Reserves ⁷ | Reserve base ⁷ |
|-----------------------|-----------------|-------------------|-----------------------|---------------------------|
| | 2000 | 2001 ⁶ | | |
| United States | — | — | 140,000 | 200,000 |
| Australia | — | — | 7,000 | 79,000 |
| Austria | 1,600 | 1,700 | 10,000 | 15,000 |
| Bolivia | 381 | 390 | 53,000 | 100,000 |
| Brazil | 14 | 15 | 8,500 | 20,000 |
| Burma | 82 | 90 | 15,000 | 34,000 |
| Canada | — | — | 260,000 | 490,000 |
| China | 30,000 | 37,000 | 770,000 | 1,100,000 |
| Korea, North | 700 | 600 | NA | 35,000 |
| Korea, Republic of | — | — | 58,000 | 77,000 |
| Portugal | 750 | 800 | 25,000 | 25,000 |
| Russia | 3,500 | 3,600 | 250,000 | 420,000 |
| Thailand | 30 | 50 | 30,000 | 30,000 |
| Uzbekistan | 200 | 150 | NA | 20,000 |
| Other countries | 155 | 190 | 300,000 | 450,000 |
| World total (rounded) | 37,400 | 44,600 | 1,900,000 | 3,100,000 |

World Resources: Although world tungsten resources are geographically widespread, China has many deposits, including some of the largest in the world. As a result, China ranks number one in terms of tungsten resources and reserves. Canada, Kazakhstan, Russia, and the United States also have significant tungsten resources.

Substitutes: Cemented tungsten carbide remained a primary cutting-tool insert material because of its versatility in meeting technical requirements in many turning and milling operations. However, ceramics, ceramic-metallic composites, and other materials continued to be developed and utilized as substitutes to meet the changing needs of the world market. Increased quantities of carbide cutting-tool inserts were coated with alumina, diamond, titanium carbide, and/or titanium nitride to extend the life of the inserts. Tungsten remained the preferred and essentially unsubstitutable material for filaments, electrodes, and contacts in lamp and lighting applications. However, an electrodeless, nontungsten lamp is available for commercial and industrial use.

⁶Estimated. NA Not available. W Withheld to avoid disclosing company proprietary data. — Zero.

¹Less than ½ unit.

²Excludes 6 months of withheld data.

³A metric ton unit (mtu) of tungsten trioxide (WO₃) contains 7.93 kilograms of tungsten.

⁴Defined as imports - exports + adjustments for Government and industry stock changes.

⁵Special tariff rates apply for Canada and Mexico.

⁶See Appendix B for definitions.

⁷See Appendix C for definitions.